Course Outline

(A SIDC CPE approved course)

Title: AMLA, Financial Services & Prevention of Market Misconduct in Digital Economy

Date: 3rd August 2018

Venue Moffett Training Centre, E-3-2, Plaza Kelana Jaya, Jalan SS7/13 A, Kelana Jaya, 47301, Petaling Jaya, KL

CPE: 10 Points

Speaker: Dr Ch'ng Huck Khoon

Objectives

1. Explain what is Digital Economy;

- 2. State the compliance requirements by SC Guidelines On Management of Cyber Risk; .
- 3. State the purpose, objectives, key characteristics of the CMSA 2007 and Bursa Rules on market misconduct activities in Digital Economy;
- 4. Explain the important of customer service in financial services industry;
- 5. Develop strategies to build stronger relationship and handle difficult customers; and
- 6. Discuss the important of Know Your Clients (KYC) and encourage customer loyalty

Time	Descriptions
9:00-10:00	Digital Economy
	What is Digital Economy?
	Case Study: E-Commerce and M-Commerce related Financial Frauds
	FinTech and Block Chain Technology
	How to prevent Financial Frauds in Digital Economy
10:00-10:15	Coffee Break
10:15-12:30	Market Misconduct
	Unauthorised trades undertaken in the accounts of clients and sharing of User IDs and passwords
	• Front running, spoofing, stacking, wash order, marking the close, churning, rolling etc
12:30-13:00	SC Guidelines on Management of Cyber Risk
	Roles and Responsibilities of Board of Directors
	Roles and Responsibilities of Management
	Cyber Risk Policies and Procedures
	Cyber Risk Measures
	• Prevention
	• Detection
	• Recovery
13:00-14:00	Lunch Break
14:00-15:00	Financial Services Industry and Customer Service
	• Expectation of Quality Service
	Enhanced Consumer Preparation
	Growth of E-Commerce and M-Commerce
	The Customer Service Environment
	Financial Planning and Customer Service

Time	Descriptions
15 : 00 - 16 : 00	Customer Service and Behaviour
	Identifying Behavioural Styles
	Building Stronger Relationship
	Service Breakdowns and Service Recovery
	Difficult Customers
	Handling Emotions with the Emotion-Reducing Model
	Strategies for Preventing Dissatisfaction and Problem Solving
16 : 00 - 16 : 15	Coffee Break
16 : 15 - 17 : 15	Encouraging Customer Loyalty
	The Role of Trust
	• The Important of Know Your Client (KYC)
	The Important of Customer Relationship Management (CRM)
	Provider Characteristics Affecting Customer Loyalty
	Making the Customer Number One
	Enhancing Customer Satisfaction as a Strategy for Retaining Customers

TRAINI	NG COURSE REGISTRATION FORM		
COURSE TITLE	AMLA, Financial Services & Prevention of Market Misconduct in Digital Economy		
COURSE DATE	3rd August 2018		
VENUE	Moffett Training Centre, E-3-2, Plaza Kelana Jaya, Jalan SS7/13 A, Kelana Jaya, 47301, Petaling Jaya, KL		
REGISTRATION	8.30AM - 9.00AM		
TIME	9.00AM - 5.30PM		
FEES	RM 398 for Banker, member of professional associations [early bird by 3 July 2018]		
	RM 448 for Banker, member of professional associations		
	RM 518 for Public [early bird by 3 July 2018]		
	RM 588 for Public		
	Fees are inclusive of coffee breaks, lunch, program materials and a Certificate of Attendance		
SIDC CPE Points	10 (Ten)		
Instructions	Complete this form and fax to 03-76104234 or email to cpeseminar@chkconsultancy.com.my		
Payment Details	1. Cheque made payable to "CHK CONSULTANCY SDN BHD".		
	2. Or bank in to MAYBANK A/C #. 557063320872		
	3. Scan and email bank in slip to cpeseminar@chkconsultancy.com.my or fax to 03-76104234		
Terms & Policies	1. submission of this document would imply agreement to our terms and policies.		
	2. CHK Consultancy Sdn Bhd only recognizes either payment or Letter of Undertaking and this form		
	to confirm reservation for the participant.		
	3. CHK Consultancy Sdn Bhd implements a non-refund policy. Transfer to another program date		
	incurs a 20% transfer fee and must be within 1 month from the effected month. However,		
	we allow a replacement participant with no additional charge.		
	4. Cancellation made within 7 calendar days before the event date will incur a fee of 50% of the		
	program fee.		
	5. Payment made any time AFTER the program date will result in an additional collection fee		
	amounting to 15% of the original invoiced amount.		
	6. Registration is on a first-come-first-served basic. Walk-in participant/s will be admitted on the		
	basic of space availability.		
	7. DISCLAIMER: CHK Consultancy Sdn Bhd reserves the right to change the venue, alter the		
	speaker(s) without further notice, reserves the right to cancel/postpone this program.		
	Administrators and participants will be notified and any payment received will be carried		
	forward.		
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NEW NRIC/PASSPORT NO.			
EMAIL ADDRESS			
PHONE NO.			
MOBILE			
SC LICENCE / CMSRL NO.			
PROFESSIONAL ASSOCIATIONS			
MEMBERSHIP NO.			
ADMINISTRAT	OR DETAILS		
COMPANY			
CONTACT PERSON			
EMAIL ADDRESS			
PHONE NO.			
FAX NO.			
BUSINESS POSTAL ADDRESS			